

# What Your Business Will Look Like In 12 Months

**Your Business Name**

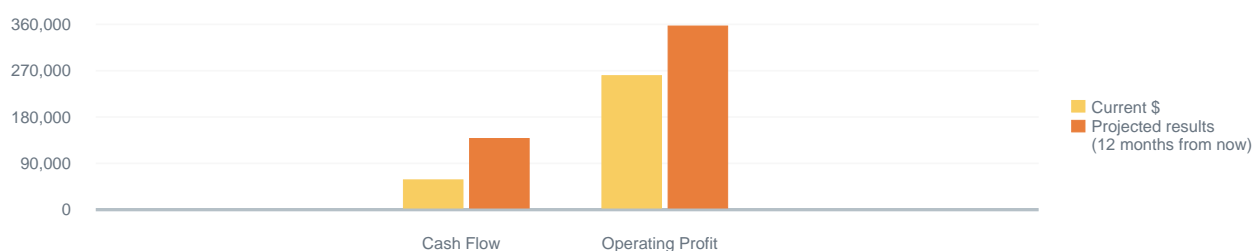


**Prepared for Your Business  
27 August 2020**

## How much cash will I have in the bank?

		Net Cash Flow	Operating Profit
Your Current Position		56,000	262,000
<b>Expected Changes:</b>		<b>Impact on Cash Flow</b>	<b>Impact on Operating Profit</b>
Price Increase %	5 %	36,500	47,500
Volume Increase %	5 %	27,250	36,500
COGS Reduction %	-5 %	-9,250	-11,000
Overheads Reduction %	5 %	23,400	23,400
Reduction in Accounts Receivable Days	1 days	2,603	
Reduction in Inventory Days	1 days	603	
Increase in Accounts Payable Days	1 days	603	
<b>Total Impact Of Expected Changes</b>		<b>81,709</b>	<b>96,400</b>
		<b>Net Cash Flow</b>	<b>Operating Profit</b>
<b>Expected Position 12 Months From Now</b>		<b>137,709</b>	358,400

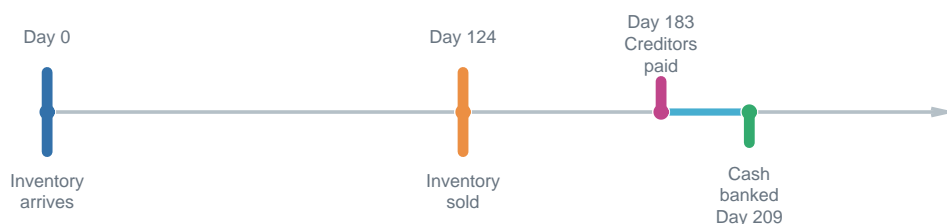
## The Impact of Changes



# Cashflow

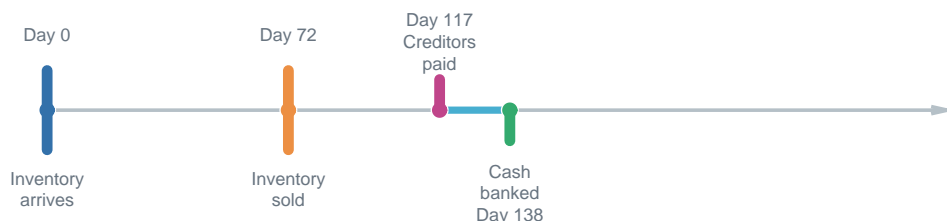
## Working Capital Timeline

### This Period



**26**  
Working Capital Days

### Last Period



**20**  
Working Capital Days

**-41,500**  
Cash Impact

## Working Capital

### Accounts Receivable

**220,000**

up by 130,000

### Inventory

**75,000**

up by 20,000

### Accounts Payable

**110,000**

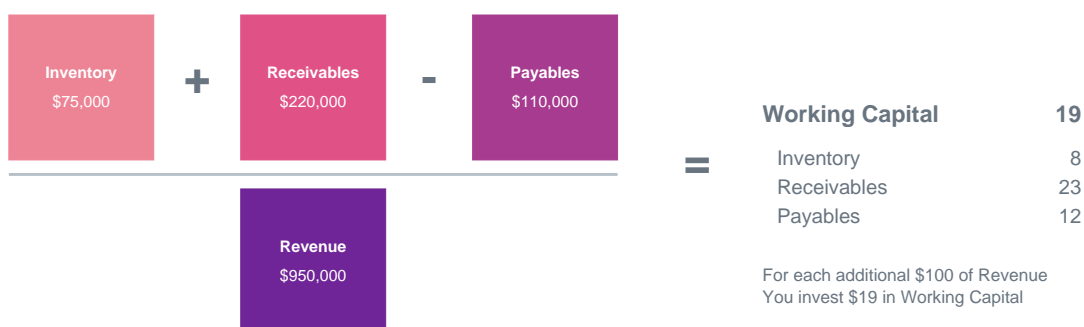
up by 20,000

### Working Capital

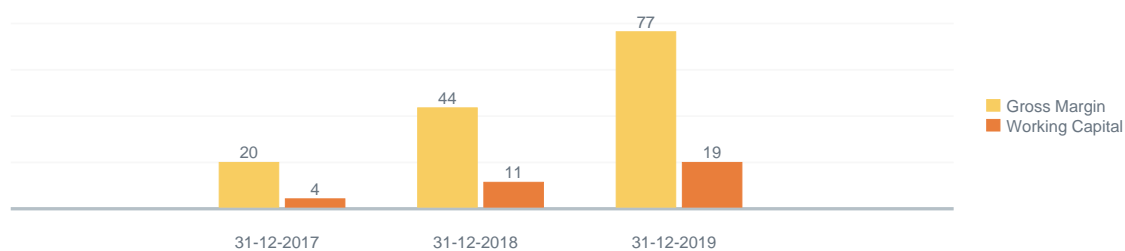
**185,000**

up by 130,000

## Working Capital per \$100



## Gross Margin vs Working Capital per \$100

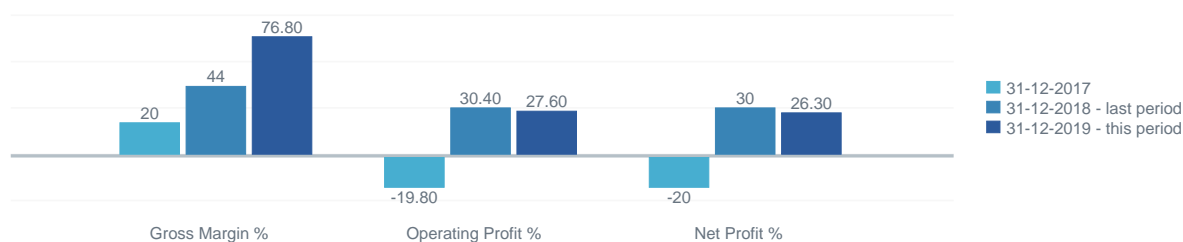


# Profitability

## Profitability

Revenue	Gross Margin	Operating Profit	Retained Profit
<b>950,000</b>	<b>730,000</b>	<b>262,000</b>	<b>250,000</b>
up by 450,000	up by 510,000	up by 110,000	up by 100,000

## Profitability Trends



## Revenue Growth vs COGS Growth

